Rx-to-OTC Switch: A Hot Topic Report

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CIMA COMPETITIVE INTELLIGENCE & MARKET ANALYSIS

Written in association with renowned Switch expert Joe McGovern, Chief Strategy Officer, Biograph Inc. With Switch being one of the crucial growth drivers for the consumer healthcare industry, this hot topic report provides an essential how-to guide to Switch, exploring the key questions you need to answer when planning your own Switch strategy.

Evaluating the core components of what makes a successful Switch, with case studies of successfully Switched brands, make sure you have read this report before you implement your Switch strategy.



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