NICHOLAS HALL'S ASIA-PACIFIC CHC CONFERENCE AND MARKETING AWARDS



The Need for Change in CHC:

Transforming Challenges into Opportunities

Fairmont Hotel • Raffles City Convention Center • Singapore



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Speakers:



Nicholas Hall
Executive Chairman & Creative Solutions Director
Nicholas Hall Group of Companies

Nicholas is **Executive Chairman & Creative Solutions Director** of the Nicholas Hall Group of Companies, an elite consulting, business intelligence and executive recruitment company primarily serving the consumer healthcare industry since 1978.

After a career in marketing and general management with Procter & Gamble, Vicks and GD Searle, Nicholas set up his own company, which has remained resolutely independent as it has expanded and flourished. Throughout that time Nicholas has managed the company's consultancy practice, which has among its clients many blue chip OTC companies, as well as some of the leading local laboratories in Europe, Asia, Middle East and Latin America.

He has more than four decades of experience in the healthcare industry and has chaired and moderated over 300 conferences and seminars in 58 countries.



Maria Valentina Sposito Lemoine ASEA Zone Head, GM (SEA, South Korea, HK & Taiwan) Opella

Global Executive with demonstrated success in general management, strategy development, marketing, innovation, customer development across developed and developing markets. Proven expertise in building, leading and motivating multi-functional global, regional as well as high perfomance local leadership teams. A successful track record of developing, launching and growing profitable businesses and new functions to engage Consumers, Shoppers and Customers to build brands.



Jennifer Cooper
Chief Scientific Officer
LPS Health Science

Ms. Cooper has spent over 25 years in consumer healthcare, including supplement, food and over-the-counter drug companies. She has held senior science roles at companies in the US and Europe.

She has consulted on products and business development projects in North America, Europe, Mexico and Asia. Ms. Cooper's consulting work includes several Fortune 500 and multinational healthcare corporations, and she has developed over 300 new and innovative products in nearly a dozen countries with more than a billion dollars in sales.



Dr. Noppadon (Nhum) AdjimateraASEAN and North Asia Regulatory Affairs and Safety Director (Japan, Korea, HK & Taiwan)
Reckitt

Expert in Global scientific regulatory compliance & strategy across all categories (pharmaceuticals, OTC, cosmetics, packaged foods, health supplement, medical devices, biocides and chemical), with intensive experience in Asia-Pacific region, with professional recognition as the prestigious FAPA Ishidate awardee (Pharmaceutical Industry) in 2020.



Nitin Goel

APAC Lead, Consumer and Business Insights and Analytics

Haleon

APAC Head Consumer & Business Insights and Analytics at Haleon. More than 21 year experience in Insights and Analytics in Consumer Goods and Consumer Healthcare Industry, Passion Areas include Innovation, Insights and Developing a Consumer Centric Organization.

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Speakers:



Graeme is Managing Director Asia Pacific for KLICK, the world's largest independent healthcare marketing agency with a unique operating model built for client success. For over 25 years, Klick has been laser-focused on developing, launching and supporting life

science brands to maximize their full market potential as a core commercialization partner.

Graeme's career spans the life sciences and health & wellness industries in sales & marketing, advertising & communications and digital health. He has held senior regional and global positions, client and agency-side, in NZ, Australia, Singapore, China, India and the UK. Graeme has a passion for life-changing ideas that improve the health of humanity and he is driven by a commitment to help health & wellness brands and businesses play a meaningful role in people's lives.

Category experience includes Pharma, Vaccines, Consumer Health, Nutrition, Nutraceuticals, Devices/Diagnostics, Healthcare Services, MedTech, Natural Remedies and behavioural change programs in Social Marketing & Public Health. Key practices include P&L & Human Capital Management, Digital Health, Strategic Consulting, Brand Building, Marketing Excellence, Market Research, Medical Communications, Healthcare Professional Marketing, Consumer Health & Wellness Marketing, Public Health & Social Marketing, Pharmacy/Expert Engagement and Patient Engagement.

Minxia Shen
Head of Consumer Health Japan and E-commerce Asia
Bayer Consumer Health

Minxia is an experienced General Manager and an internationally recognized professional known for her entrepreneurial spirit and a unique blend of local and global commercial operations expertise. She has held leadership roles in key global markets, including China, Japan, France, and the ASEAN region, with prominent companies such as L'Oréal, GSK, and Bayer.

With a proven track record in leading digital and innovation transformations, Minxia possesses a deep understanding of megabrand management, product innovation, and operational strategy. Her leadership has consistently driven above-market growth in the cosmetics, consumer healthcare, and pharmaceutical industries, resulting in numerous award-winning initiatives. Currently, she leads Bayer's Consumer Health Business in Japan and oversees e-commerce operations across Asia.

John Goebel
Vice President, Global Strategic Development, Microbiome B.U. & C.E.O. Asia Pacific & South Asia Region
Sacco System

John is a senior executive with over 25 years of international experience. Currently with Sacco System a 150-year-old Italian Family-owned company, he has led growth and market expansion initiatives across 25+ countries in OTC, Consumer Health, Probiotics, Complimentary Medicines, Nutraceuticals and Food Supplement, with a strong focus on Asia-Pacific.

His career spans senior roles at several companies, including DKSH and Sanofi, where he consistently delivered profitable outcomes through strategic brand development, digital e-commerce, International distribution expansion, and operational excellence.

John has lived and worked in Australia, Vietnam, Thailand, and Malaysia, bringing deep insight into diverse markets. He is also a current Board Member of the International Probiotics Association and former Vice-Chairman of the Vietnam Pharma Industry Board.

Deepapriya Velumani Head Global Research Center Himalaya Wellness Company

Deepa brings with her over two decades of experience in Research and Development across diverse areas. Her expertise encompasses consumer insights, product research, new product development, sensory science, and process engineering. Deepa has dedicated her

career to working on renowned Global brands, with a relentless focus on enhancing the lives of consumers through impactful contributions to FMCG, OTC, and dietary supplements.

Deepa Currently works at Himalaya Global Research center as R&D Head. Prior to that, she had significant R&D leadership roles in esteemed companies including GSK, Mead Johnson, P&G and Kellogg's successfully managing the life cycle of brands and has launched more than 40 products globally. Deepa also holds active memberships in prestigious organizations such as ILSI, the American Nutrition and Dietetics Association, and the Singapore Society of Microbiology and Biotechnology. She has been instrumental in fostering Inclusion & diversity throughout her career and has led women Leadership Initiative in GSK. She is an active member of Asian Women Leadership Summit and has played a vital role in mentoring women in STEM.

Day 1

Day 2

8:30: Registration and Welcome Coffee 9:00: Trends Presentation Nicholas Hall Executive Chairman & Creative Solutions Director **Nicholas Hall Group of Companies** 10:00: Self-Care: As Simple As It Should Be Maria Valentina Sposito Lemoine ASEA Zone Head GM Opella 10:30: Morning Break: Coffee and Refreshment 11:15: Presentation of APAC Marketing Awards 11:45: Regulatory Landscape & Dynamics of Consumer Healthcare products in Asia Dr. Nappadon (Nhum) Adjimatera ASEAN & Japan/Korea, Regulatory Affairs and Safety Director Vice President - (APSMI) 12:15: Case-Study Presentation Nitin Goel APAC Lead, Consumer and Business Insights & Analytics, Haleon 12:45: Networking Lunch Break 2:00: Presentation of APAC Digital Marketing Awards 2:30: Leveraging AI to Drive Innovation and Growth in Consumer Healthcare **Graeme Read Managing Director** Klick Health Asia-Pacific 3:00: Building Digital Trust in Consumer Health: Privacy, Transparency, and the Role of Big Tech – TBC 3:30: Afternoon Break: Coffee and Refreshment 4:00: China & Japan: Navigating the Digital Crossroads -Consumer Engagement Strategies in Asia's Leading Markets Minxia Shen Country Division Head Japan & Head of e-Commerce Asia **Bayer Consumer Health** 4:30: The Role of Communications in Consumer Healthcare Innovation - TBC 5:00: Marketing Awards and Networking Drinks

9:00: Beyond the Basics: Advancing Women's Health Through Science & Innovation Jennifer Cooper - Chief Scientific Officer **Leadpoint Solutions** 9:30: Microbiome-Based Innovation: The Next Frontier in Personalized Consumer Health John Goebel Vice President, Global Strategic Development, Microbiome B.U. & C.E.O. Asia Pacific & South Asia Region 10:00: Nutrition as Prevention: The Expanding Role of Functional Foods in Consumer Healthcare - TBC **Morning Coffee Break** 10:30: 11:15: Winning Trust: Regulation, Innovation, and Marketing in **APAC Consumer Health** Moderated by: Deepapriya Velumani Head Global Research Center **Himalaya Wellness Company** 11:40: Group Discussion and Q&A Closing and Summary; Nicholas Hall 12:15: **Networking Lunch** 12:30: 2:00: **Afternoon Workshop** 2:00: Theme: Catching the Pulse: Trends & Partnerships That **Drive Innovations in APAC** Sessions Include: • Trend Deep Dive: Regional Shifts in CHC Behaviors Interactive Map: Consumer Trends by Market (SEA, ANZ, India, China) • Workshop: Co-Innovation Models – From Pharma to **Tech Partners** 3:00: **Group Discussions/Q&A** 3:45: Theme: Mastering Consumer Engagement - The Art and Impact of Storytelling in CHC Sessions Include: Crafting Authentic Brand Narratives Case Study Review: Viral Wins – What Made Them Stick? • Future of Storytelling in a Short-Attention World Group Discussions/ Q&A 4:45



5:30

Summary and Closing

I would like to book place/s for t	the following event	/s:
	Early Bird (Before 19 Aug)	Normal Rate
☐ Conference (19 - 20 November)	SG\$1,875	SG\$2,500
I would like to take the following sess	ions (please tick):	
19 November: 5:30 - 7:30pm - Network 20 November: 2:00 - 5:30pm - Worksho		
☐ Please send me a secure link so I can☐ Please invoice my company quoting	100 4 00 00	
Mr/Mrs/Ms/Dr Full Name Job Title Company		
TelEmail		
	details please contact @NicholasHall.com	
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