NICHOLAS HALL'S ASIA-PACIFIC CHC **CONFERENCE AND MARKETING AWARDS** 



The Need for Change in CHC:

please contact elizabeth.bernos@NicholasHall.com

Transforming Challenges into Opportunities

Fairmont Hotel • Raffles City Convention Center • Singapore



# NICHOLAS HALL'S ASIA-PACIFIC CHC CONFERENCE AND MARKETING AWARDS Speakers to Include: **Jennifer Cooper Maria Valentina Sposito** Chief Scientific Officer ASEA Zone Head, GM **LPS Health Science** (SEA, South Korea, HK & Taiwan) Opella Minxia Shen Dr. Noppadon (Nhum) Adjimatera **ASEAN** and North Asia Regulatory Head of Consumer Health Japan and E-commerce Asia Affairs and Safety Director (Japan, **Bayer Consumer Health** Korea, HK & Taiwan) Reckitt **Nitin Goel Graeme Read** APAC Lead, Consumer and Business Managing Director, Asia Pacific **Insights and Analytics Klick Health** Haleon

### Day 2 • November 20 • Workshop 2:00 - 5:30PM

Nicholas Hall

Executive Chairman & Creative Solutions Director

Nicholas Hall Group of Companies

Nicholas is Executive Chairman & Creative Solutions Director of the Nicholas Hall Group of Companies, an elite consulting, business intelligence and executive recruitment company primarily serving the consumer healthcare industry since 1978.

After a career in marketing and general management with Procter & Gamble, Vicks and GD Searle, Nicholas set up his own company, which has remained resolutely independent as it has expanded and flourished. Throughout that time Nicholas has managed the company's consultancy practice, which has among its clients many blue chip OTC companies, as well as some of the leading local laboratories in Europe, Asia, Middle East and Latin America. He has more than four decades of experience in the healthcare industry and has chaired and moderated over 300 conferences and seminars in 58 countries.

**Steve Sowerby**Steve Sowerby is the founder of XPotential and co-founder of The Consumer Healthcare Training Academy

Steve has a strong background in Consumer Healthcare and is a highly experienced Marketer and General Manager with over thirty years of global corporate and agency experience across fast-moving consumer goods, pharmaceuticals, health care, skin care, retailing, media and non-profit organisations.

He has been invited to train companies around the world across multiple industries.

#### **AGENDA**

2:00: Catching the Pulse: Trends & Partnerships That Drive Innovations in APAC Nicholas Hall

Executive Chairman & Creative Solutions Director Nicholas Hall Group of Companies

Understand evolving consumer behavior across APAC markets, uncover common innovation themes, and explore collaboration models that help companies act swiftly and stay relevant.

#### **Sessions Include:**

- Trend Deep Dive: Regional Shifts in CHC Behaviors
- Interactive Map: Consumer Trends by Market
- Case Study Presentation
- 2:45: Group Discussions/ Q&A
- 3:30: Refreshment Break

4:00: Mastering Consumer Engagement: The Art and Impact of Storytelling in CHC

**Steve Sowerby,** Founder, **XPotential** Co-founder

**The Consumer Healthcare Training Academy** 

Dive into how compelling storytelling shapes brand trust and loyalty. This track explores proven strategies, content formats, and successful case studies from across APAC that turned narrative into commercial success.

#### **Sessions Include:**

- Crafting Authentic Brand Narratives
- Case Study Review: Viral Wins What Made Them Stick?
- Future of Storytelling in a Short-Attention World

4:45: Group Discussions/ Q&A

5:30: Summary and Closing

## NICHOLAS HALL'S ASIA-PACIFIC CHC CONFERENCE AND MARKETING AWARDS Singapore • 19 - 20 November 2025

I would like to book place/s for the following event/s:		
	Early Bird (Before 19 Aug)	Normal Rate (From 20 Aug)
☐ Conference (19 - 20 November)	SG\$2,250	SG\$2,500
I would like to take the following sessions (please tick):		
<ul><li>☐ 19 November: 5:30 - 7:30pm - Networking Drinks</li><li>☐ 20 November: 2:00 - 5:30pm - Workshop:</li></ul>		
Payment Details		
☐ Please send me a secure link so I can pay using a credit card ☐ Please invoice my company quoting the Ref / Order no		
Mr/Mrs/Ms/Dr Full Name Job Title		
Company Tel		
EmailFor sponsorship details please contact		
mary.montero@NicholasHall.com		

